Agenda

Q3 highlights
Financial update
Product update
Events after Q3
Outlook
Q&A
11 new license agreements signed
8 new customers’ casinos launched, including Rank Group in the UK
Launched games with several operators in Romania
New live casino solution for mobile rolled out to customers
Revenues & Operating Profit by Quarter

- Revenues +27.7% y-o-y
- Revenues +26.6% y-o-y in EUR
- EBIT +22.9% y-o-y
- EBIT margin of 36.2% (37.6%)
Game Transactions by Quarter

- 8.6 Bln transactions
- +30.8% y-o-y
### Revenues & Operating Profit

**Rolling L12M**

- Revenues +31.2% y-o-y
- EBIT +39.3% y-o-y
- EBIT margin of 36.4% (34.3%)

<table>
<thead>
<tr>
<th>Month</th>
<th>SEKm</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sep-14</td>
<td>791</td>
</tr>
<tr>
<td>Dec-14</td>
<td>852</td>
</tr>
<tr>
<td>Mar-15</td>
<td>922</td>
</tr>
<tr>
<td>Jun-15</td>
<td>988</td>
</tr>
<tr>
<td>Sep-15</td>
<td>1 050</td>
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<tr>
<td>Dec-15</td>
<td>1 132</td>
</tr>
<tr>
<td>Mar-16</td>
<td>1 219</td>
</tr>
<tr>
<td>Jun-16</td>
<td>1 300</td>
</tr>
<tr>
<td>Sep-16</td>
<td>1 378</td>
</tr>
</tbody>
</table>

**Chart:**
- Revenues (grey bars)
- Operating profit (yellow line)
Costs & Investments by Quarter

- Total costs -0.7% q-o-q
- Personnel costs -6.2%
- Other costs +4.3%
- Investments -28.3%
Free Cash Flow
Last 12 Months

- L12M free cash flow of 402 SEKm
- Net cash of 413 SEKm at 30/09/2016
Mobile Growth

Mobile share of NetEnt game win

Q3-14 Q4-14 Q1-15 Q2-15 Q3-15 Q4-15 Q1-16 Q2-16 Q3-16

0% 5% 10% 15% 20% 25% 30% 35% 40% 45%
# Gamewin Breakdown by Product

<table>
<thead>
<tr>
<th>Product</th>
<th>Q3, 2016 (%)</th>
<th>Previous Quarter (%)</th>
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<tbody>
<tr>
<td>SLOTS</td>
<td>89%</td>
<td>88%</td>
</tr>
<tr>
<td>ROULETTE</td>
<td>6%</td>
<td>6%</td>
</tr>
<tr>
<td>BLACKJACK</td>
<td>3%</td>
<td>4%</td>
</tr>
<tr>
<td>VIDEO POKER</td>
<td>1%</td>
<td>1%</td>
</tr>
<tr>
<td>OTHER GAMES</td>
<td>1%</td>
<td>1%</td>
</tr>
</tbody>
</table>

Note: Gamewin split as per Q3, 2016. Previous quarter in parenthesis.
A NEW LIVE EXPERIENCE ON MOBILE HAS ARRIVED
Game Releases

Synced releases on desktop and mobile
Available on iOS, Android and Windows Phone
Events
After the Quarter

- Signed retail deal with Gauselmann regarding land-based gaming machines in Italy
- Therese Hillman recruited as CFO
Future Outlook

- 32 new customers yet to launch as per end of Q3
- Preparing license application for British Columbia, Canada
- Targeting go-live in Portugal in Q4
- Growth drivers
  - UK, mobile, Live Casino, North America
  - Long term: Asia, Retail, Latin America
Q&A
Certain statements in this presentation are forward looking and the actual outcomes may be materially different. In addition to the factors discussed, other factors could have an impact on actual outcomes. Such factors include developments for customers, competitors, the impact of economic and market conditions, national and international legislation and regulations, fiscal regulations, the effectiveness of copyright for computer systems, technological developments, fluctuations in exchange rates and interest rates, and political risks.