**Report Highlights**

- 8 new customers signed and 7 new customers’ casinos launched
- Fredrik Erbing elected new Chairman of the Board of Directors
- The Board appointed Therese Hillman as new CEO
- Five new slot games released, including *Archangels Salvation, Lost Relics* and *Jumanji*
- Beta-launched slot games for Social Casino on Facebook
- Signed customer agreement with Hard Rock in New Jersey
Revenues and profitability

- Revenues +5.9% YoY in SEK
- Revenues -0.8% YoY in EUR
- EBITDA margin of 46.3 (45.2)%
- EBIT margin of 34.0 (35.6)%

[Graph showing revenues and profitability by quarter]
LAST ROLLING 12 MONTHS

Revenue and Operating Profit

- L12M revenues of 1,697 SEKm
- L12M EBITDA of 774 SEKm
- L12M EBIT of 591 SEKm
- L12M EBITDA margin of 45.6%
- L12M EBIT margin of 34.8%
Q2 2018

Gamewin split by Region

- Sweden 14 (14)%
- Other Nordic 17 (20)%
- United Kingdom 15 (15)%
- Other Europe 46 (42)%
- Rest of the world 9 (10)%

Comparable figures from Q2 2017 in parenthesis
Locally Regulated Markets

- 36 (32)% of revenue from locally regulated markets
- New Swedish regulation to start 1 January, 2019
  - Game certification preparations
  - Close collaboration with customers to achieve high channelization
  - 18% gaming tax to have negative effect on revenues in 2019
- Potential to sign new customers
• Total costs +8.5% YoY
• Excluding D&A, total costs +3.9% YoY
• Personnel costs +13.5% YoY
• Other costs -6.3% YoY
• D&A +35.1% YoY
• Total investments -14.0%
Cost vs Revenue Growth

BY QUARTER

Revenues
Costs
Costs (excluding D&A)
Free Cash Flow

- L12M free cash flow of 548 SEKm
- Net cash position of 195 SEKm at 30/06/2018
- Cash distribution to shareholders of 540 SEKm occurred in June
Mobile Games

SHARE OF GAMEWIN

Q2-15 Q3-15 Q4-15 Q1-16 Q2-16 Q3-16 Q4-16 Q1-17 Q2-17 Q3-17 Q4-17 Q1-18 Q2-18

58%
BY QUARTER

Game Transactions

- +7.0% YoY in Q2
- -5.0% QoQ in Q2
By Game Type

SLOT GAMES 91.0% (91.3%)

TABLE GAMES 8.6% (8.2%)

OTHER GAMES 0.4% (0.5%)
New Slot Games
Q2 2018

Other Product News

• Launched *Live Beyond Live* on desktop for Mr Green
• Delivered exclusive virtual Live Casino solution for Kindred
• Introduced *Sports Betting Widget* for Live Casino
• Launched exclusive Live Casino tables for Bethard
• Released upgraded html5 versions of American and European Roulette (RNG table games)
Future Outlook

• **2018**: New games, regulated markets, new customers to be launched

• **Long term**: Americas, Asia, Live Casino, Omni-channel offering, digital media buying service