



Interim report Q2 2017

July 13, 2017

NETENT
BETTER GAMING™

Agenda



- Q2 highlights
- Financial update
- Product update
- Outlook
- Q&A

Report Highlights

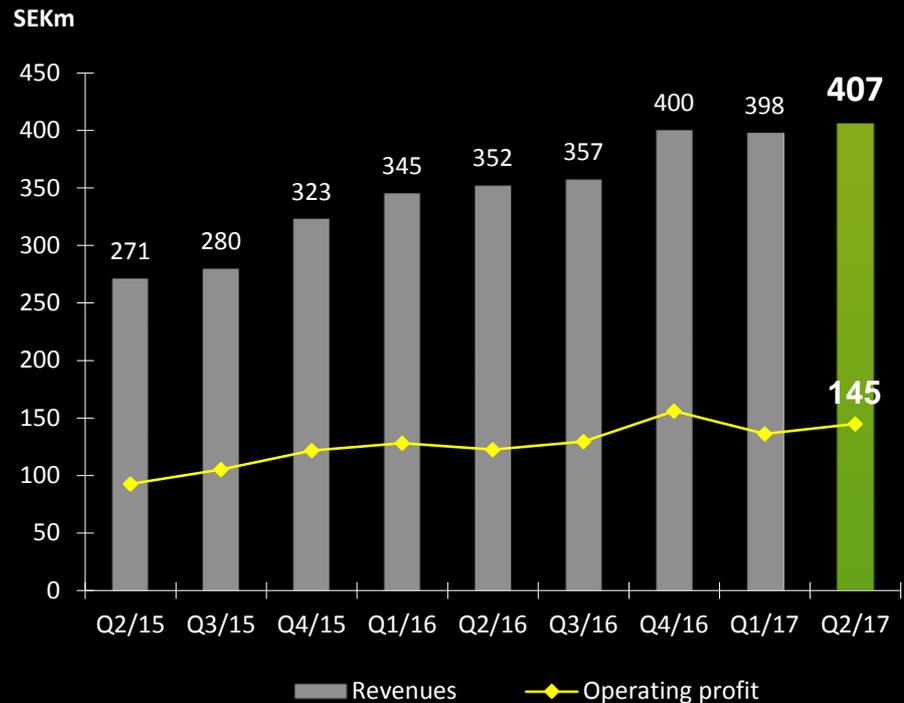
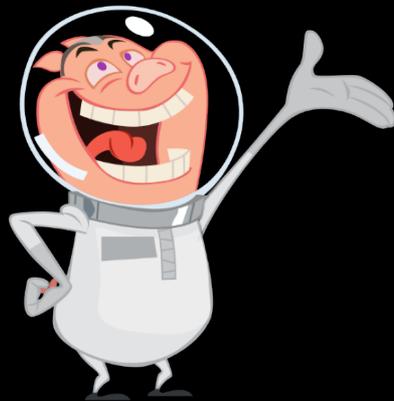
Q2 2017

- New customers: 6 signed and 8 launched
- A supplier license was obtained in British Columbia, Canada
- Games were launched on the regulated market in Serbia
- Table games introduced to customers in Spain
- Cash distribution of SEK 540 million to shareholders



Revenues & Operating Profit by Quarter

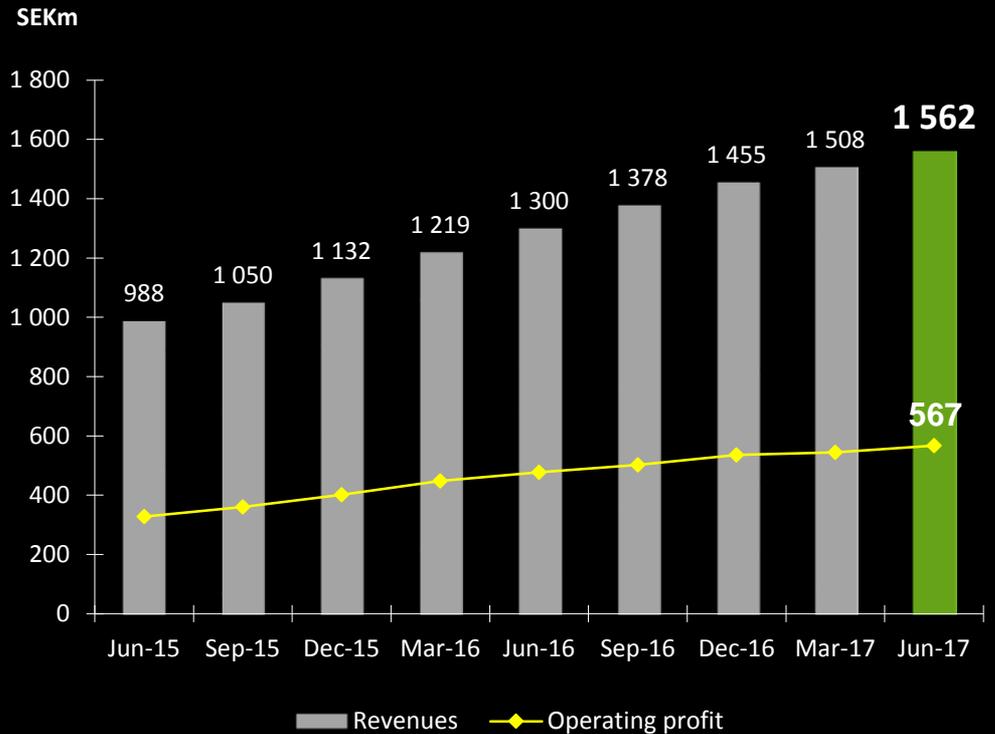
- Revenues +15.5% y-o-y in SEK
- Revenues +10.5% y-o-y in EUR
- EBIT +18.5% y-o-y
- EBIT margin of 35.7% (34.8%)



Revenues & Operating Profit

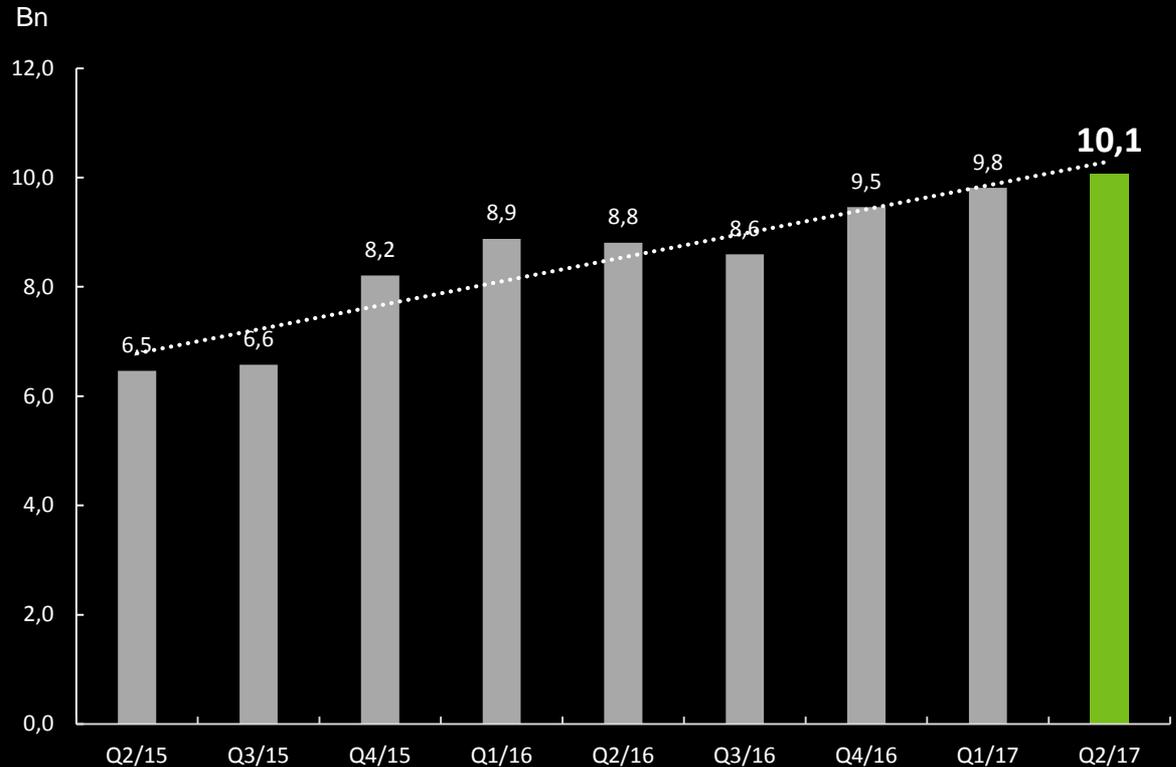
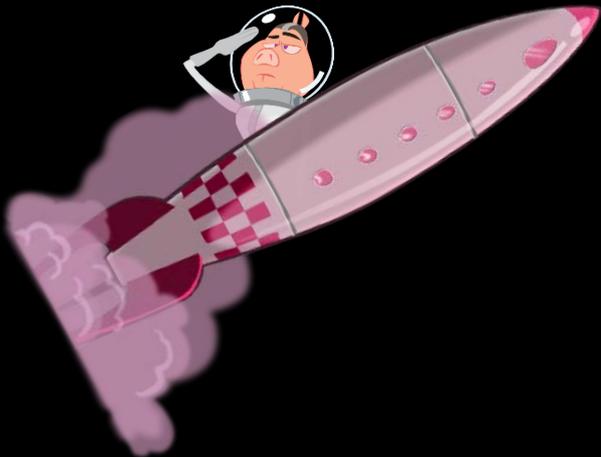
Last 12 Months Rolling

- Revenues +20.1% y-o-y
- EBIT +18.6% y-o-y
- EBIT margin of 36.3% (36.7%)



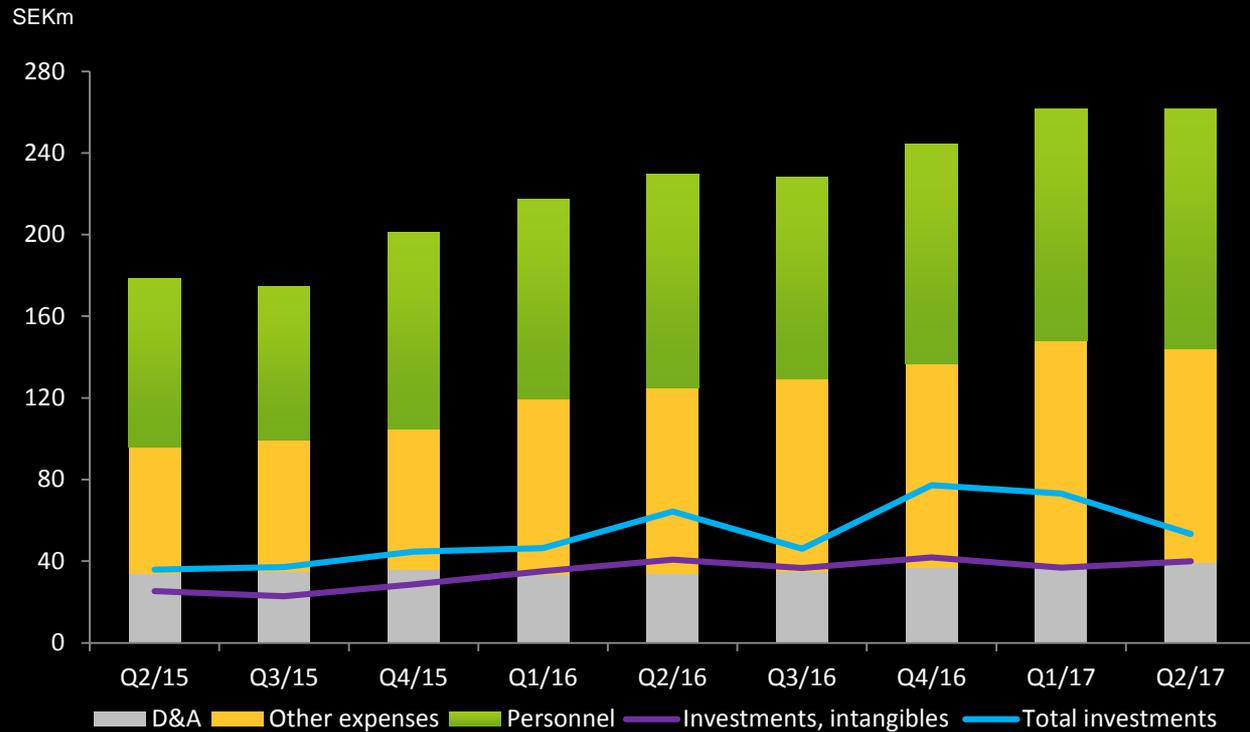
Game Transactions by Quarter

- A record of 10.1 billion transactions
- +14.4% y-o-y



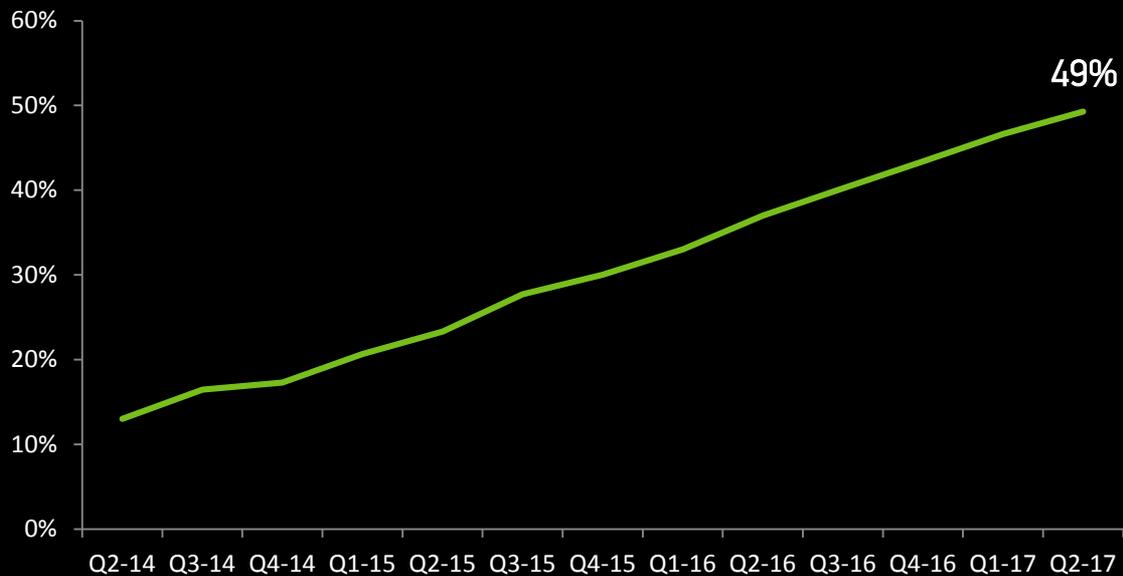
Costs & Investments by Quarter

- Total costs +13.9% y-o-y
- Personnel costs +12.2% y-o-y
- Other costs +14.9% y-o-y
- Total investments -17.4% y-o-y

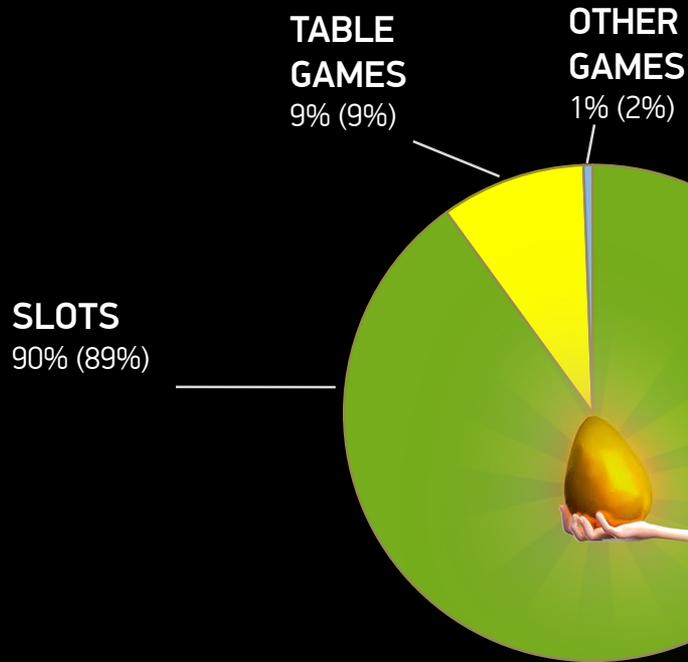


Mobile Growth

Mobile share of NetEnt gamewin



Gamewin Breakdown by Product

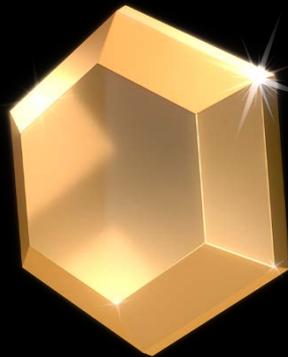


*Note: Gamewin split as per Q2, 2017.
Previous quarter in parenthesis.*

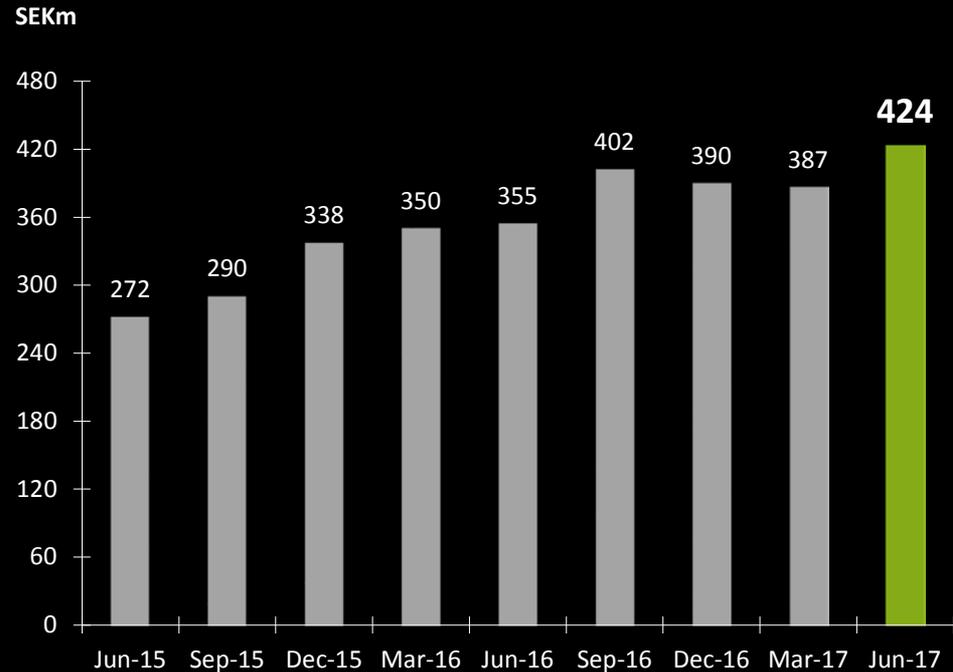
Free Cash Flow

Last 12 Months Rolling

- Free cash flow of 424 SEKm in last rolling twelve months
- Net cash position of 169 SEKm at 30/06/2017



Cash flow after investments, last rolling 12 months



Game Releases

Q2 2017



Future Outlook

- Growth drivers
 - ✓ UK + other regulated markets, mobile, North America
 - ✓ Long term: Asia, Live Casino, Retail, Latin America
- 36 new customers yet to launch
- Increased pace of new releases for rest of 2017
 - 3 branded games in H2 2017



A vibrant, teal-toned illustration of a dense jungle. A wooden bridge with a rope railing spans across the scene. In the background, a thatched-roof hut is visible, illuminated by a warm light. The foreground is filled with lush, detailed foliage and large leaves. The overall atmosphere is mysterious and adventurous.

Q&A

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